

HR CONSULTING & RECRUITING

Hamburg & Shanghai

Logistik
& Supply Chain
Management



Qualified and motivated employees are one of the crucial factors in any company's success. In times of increasing specialization and growing demands in terms of the knowledge, skills and dedication of employees, recruiting the right staff is a challenging task and one to be taken seriously.

We, the team at Facts & Skills, use our experience and our passion to support our clients in all or selected administrative and organizational processes.

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About us- Facts

FOUNDED IN **2007**

LOCATIONS IN HAMBURG & SHANGHAI

PARTNER AGENCIES IN SINGAPUR & HONGKONG

20 EMPLOYEES



What you can expect from us

OUR SERVICES

HR-Recruiting und -Consulting for high professionals and leadership.

OUR GOAL

Is to provide the best HR solutions for our clients –by using our extensive 10+ years of industry knowledge to find the best candidates based on their requirements.

OUR CLAIM

We are only satisfied when our clients are! To achieve this, we are proactive, cost-aware, fast and flexible.

Our Services- Recruitment

We help our clients find qualified employees for their companies both regionally/nationally and internationally, in line with budgets and needs.

CHINA EXECUTIVE SEARCH

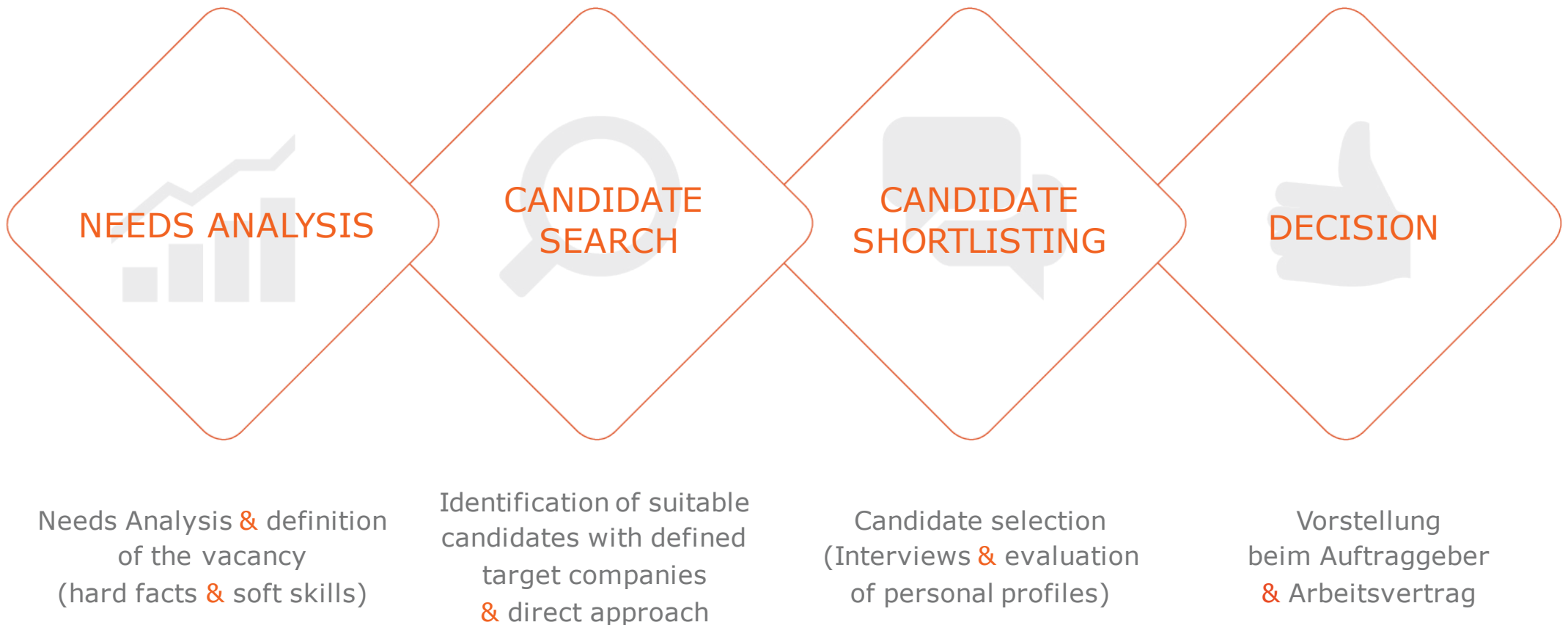
OVERSEAS EXECUTIVE SEARCH

CANDIDATE VERIFICATION & POTENTIAL ANALYSIS

EMPLOYEE QUALIFICATION

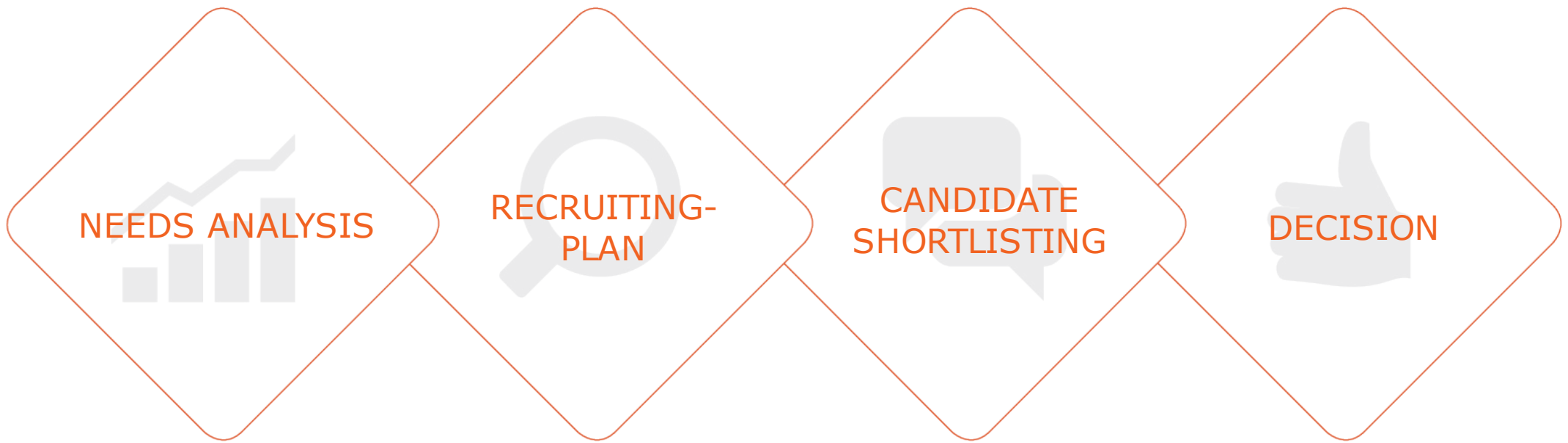
China Executive Search

- for short notice assignments
- acquisition of experts (industry insiders)



Overseas Executive Search

- adapt to the needs of the international talent, to give the most effective way to recruit
- acquisition of experts (industry insiders) both nationally and internationally



overseas recruiting analysis
& definition of the vacancy
(hard facts & soft skills)

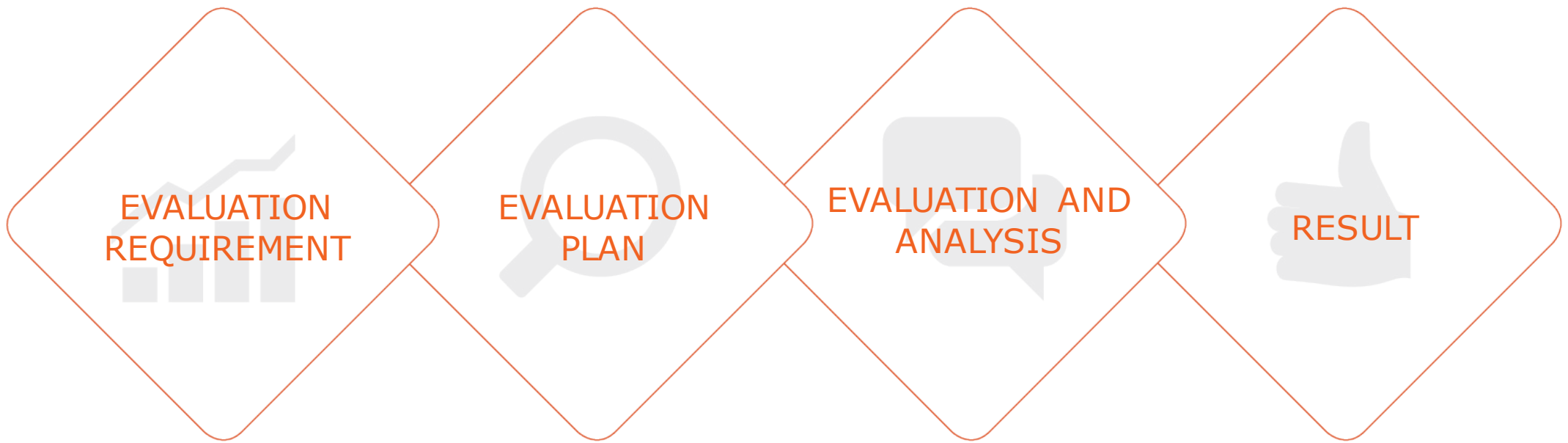
Candidate recruiting through
campus, advertisements
& Executive Search

Candidate selection
(Overseas interviews
& Evaluation of personal profiles)

Presentation to the client
& employment contract

Potential Analysis

- Cooperate with foreign high quality evaluation institutions
- accurate judgment ability of candidates



Evaluation requirement
analysis

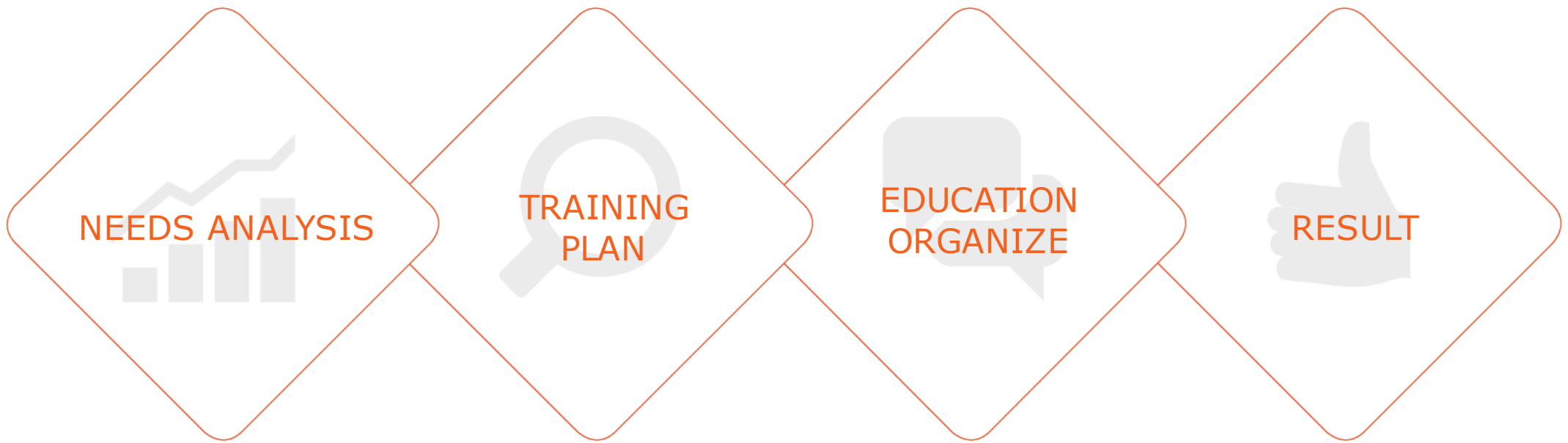
Decide evaluation method

Expert makes evaluation

Report and review

Overseas Employee Qualification

- Chance to participate in foreign professional training institutions
- Personal development



Client's Qualification
demand analysis

Make a Training Plan
with details

Organize the education
and plan the detail

Feedback
about the training

Our industry expertise

We search for high professionals and leadership in the following industries:



LOGISTICS
SERVICE



ELECTROIC
& AUTOMATION



SUPPLY CHAIN
CONSULTING



AUTOMOTIVE
& MACHINERY



E-COMMERCE



IT

Our special knowledge for logistics & Supply Chain

We know the market in the area of logistics & Supply chain Management particularly well:
80% of our placements are in this area.

The Facts & Skills-Key-Player

**HAVE A PROFESSIONAL BACKGROUND IN LOGISTICS
& SUPPLY CHAIN MANAGEMENT**

**CULTIVATE EXCHANGE ON TRENDS & NEEDS WITH LOGISTICS
& SUPPLY CHAIN MANAGEMENT INSIDERS** (entrepreneurs and HR managers)

**REGULARLY ATTEND RELEVANT TRAINING EVENTS
AND TRADE SHOWS** (Talent- & Trend-Scouting)

**HAVE PERSONAL NETWORKS IN THE INDUSTRY THANKS TO MANY
YEARS OF RECRUITMENT EXPERIENCE**



Our practical experience

+1.0000

Over 1.000 placements since its foundation

+10.0000

Facts & Skills database with over 10.000 industry relevant & maintained data sets

Your Contact

We look forward to your inquiries in Hamburg and Shanghai!



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Thank you for your attention
